

Buy (old: Buy)

Price target: EUR 7.70 (old: EUR 7.70)

Price:	EUR 4.28	Next result:	Q3 13.11.2015
Bloomberg:	MSAG GR	Market cap:	EUR 128.4 m
Reuters:	MSAG.DE	Enterprise Value:	EUR 192.2 m

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Christian Glowa
Analyst

christian.glowa@ha-research.de
Tel.: +49 40 414 3885 95

Positive x read – Daimler with record truck sales

This morning Daimler reported record Q3 results. Interestingly, the company's truck business sales increased strongly by 14% yoy to € 9.7bn driven by continuously high demand in Europe and in North America while EBIT grew disproportionately by +34% yoy to € 791m, the trucks business best-ever quarterly result. **Given that MS generates c. 53% of total sales from supplying Daimler's Weltmotor, the strong performance suggest sound Q3 results.**

Daimler Trucks' unit sales increased by 2% yoy to 128.5k vehicles. **The division achieved unit sales growth of 19% yoy in the NAFTA region selling 52.2k trucks – a new record. In Western Europe, Daimler Trucks increased its unit sales by 12% yoy**, while a decrease of 37% yoy was recorded in Latin America due to the significant market slump in Brazil. However, in this environment, Daimler Trucks was able to take over the market leadership in Brazil in the medium- and heavy-duty segment.

The **outlook remains positive** for the remainder of the year. In North America, the main economic indicators continue to suggest that demand for trucks will remain favourable, supporting expectations of growth in demand in the magnitude of 10-15%. Thanks to the relatively solid economic recovery in Europe, Daimler anticipates market growth of 10-15% there as well.

MS's core business (powertrain technology c. 73% of total sales of which c. 53% with Daimler Weltmotor as a single source supplier) is seen to benefit from the positive market dynamics in both the US and Europe. Hence, we expect also very strong Q3 results for MS (Q3 reporting November 13).

While current trading is positive, the mid-term potential looks even better thank to a possible expansion of Daimler's Weltmotor into other countries (eH&A: total units for China & Brazil c. 35k which would result in additional sales of c. € 20-25m by 2016E). Moreover, we see outstanding business opportunities from a possible order intake of one of Daimler competitors (e.g. Volvo) or the 'breakthrough' of the Ultrasonic Technology business, all of which is not yet reflected in our in our estimates.

Given the high visibility of the business and the appealing growth perspectives, **valuation still looks undemanding** trading at 6.6x EV/EBIT 2017E vs 8.4x EV/ EBIT 2017E adj. for PPA of our automotive coverage. **We confirm our BUY rating with a PT of € 7.70 based on FCFY17E.**

Y/E 31.12 (EUR m)	2011	2012	2013	2014	2015E	2016E	2017E
Sales	154.3	174.8	179.8	218.5	248.1	270.0	295.0
Sales growth	32 %	13 %	3 %	22 %	14 %	9 %	9 %
EBITDA	20.9	16.3	17.3	21.2	22.6	28.8	34.1
EBIT	9.2	6.0	6.7	9.9	11.6	16.8	24.6
Net income	2.1	2.1	2.0	4.1	5.8	9.5	15.6
Net debt	74.3	81.8	84.9	66.4	63.8	51.0	33.1
Net gearing	218.8 %	237.5 %	237.9 %	158.7 %	133.7 %	89.1 %	45.4 %
Net Debt/EBITDA	3.5	5.0	4.9	3.1	2.8	1.8	1.0
EPS pro forma	0.14	0.09	0.08	0.14	0.19	0.32	0.52
CPS	-0.47	0.03	0.04	-0.09	0.16	0.27	0.47
DPS	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Dividend yield	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Gross profit margin	42.5 %	42.2 %	45.7 %	42.1 %	42.5 %	43.5 %	44.0 %
EBITDA margin	13.6 %	9.3 %	9.6 %	9.7 %	9.1 %	10.7 %	11.6 %
EBIT margin	6.0 %	3.4 %	3.7 %	4.5 %	4.7 %	6.2 %	8.3 %
ROCE	7.9 %	4.6 %	5.0 %	7.9 %	9.6 %	13.8 %	19.3 %
EV/sales	1.3	1.2	1.2	0.9	0.8	0.7	0.5
EV/EBITDA	9.6	12.8	12.2	9.2	8.5	6.2	4.7
EV/EBIT	21.9	34.6	31.4	19.7	16.6	10.7	6.6
PER	30.4	48.3	56.8	31.1	22.3	13.4	8.2
Adjusted FCF yield	7.7 %	5.6 %	5.2 %	5.7 %	5.9 %	8.4 %	12.7 %

Source: Company data, Hauck & Aufhäuser Close price as of: 21.10.2015



Source: Company data, Hauck & Aufhäuser

High/low 52 weeks: 4.93 / 2.95

Price/Book Ratio: 2.7

Relative performance (SDAX):

3 months -5.3 %

6 months 10.4 %

12 months 0.9 %

Changes in estimates

		Sales	EBIT	EPS
2015	old:	248.1	11.6	0.19
	Δ	-	-	-
2016	old:	270.0	16.8	0.32
	Δ	-	-	-
2017	old:	295.0	24.6	0.52
	Δ	-	-	-

Key share data:

Number of shares: (in m pcs) 30.0

Authorised capital: (in € m) 9.7

Book value per share: (in €) 1.6

Ø trading volume: (12 months) 52,941

Major shareholders:

Free Float	57.0 %
MS ProActive	20.0 %
Management	10.0 %
Ruffer, LLP	5.0 %
Allianz GI	5.0 %
Dreyer Ventures & Management	3.0 %

Company description:

Supplier of Diesel motor parts and systems for truck OEMs, of electric motors and of welding machines for the automotive and packaging industries.

Financials

Profit and loss (EUR m)	2011	2012	2013	2014	2015E	2016E	2017E
Net sales	154.3	174.8	179.8	218.5	248.1	270.0	295.0
<i>Sales growth</i>	32.2 %	13.3 %	2.8 %	21.5 %	13.6 %	8.8 %	9.3 %
Increase/decrease in finished goods and work-in-process	0.9	-0.6	2.3	1.8	0.0	0.0	0.0
Total sales	155.2	174.3	182.1	220.2	248.1	270.0	295.0
Other operating income	10.9	6.4	4.5	4.5	4.0	4.0	4.0
Material expenses	89.2	100.7	98.9	127.4	142.6	152.6	165.2
Personnel expenses	33.2	38.0	42.1	47.7	54.6	58.1	62.8
Other operating expenses	22.8	25.8	28.3	28.4	32.2	34.6	36.9
Total operating expenses	134.3	158.0	164.8	199.0	225.5	241.2	260.9
EBITDA	20.9	16.3	17.3	21.2	22.6	28.8	34.1
Depreciation	7.5	7.4	7.8	9.3	9.0	11.3	9.3
EBITA	13.5	8.9	9.4	11.9	13.6	17.5	24.8
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	2.3	2.3	2.5	2.0	2.0	0.7	0.2
Impairment charges	2.0	0.5	0.3	0.0	0.0	0.0	0.0
EBIT	9.2	6.0	6.7	9.9	11.6	16.8	24.6
Interest income	0.1	1.4	0.3	0.3	0.0	0.0	0.0
Interest expenses	7.5	6.7	4.6	4.6	3.6	3.0	2.0
Other financial result	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Financial result	-7.4	-5.3	-4.3	-4.3	-3.6	-3.0	-2.0
Recurring pretax income from continuing operations	1.8	0.7	2.4	5.6	8.0	13.8	22.6
Extraordinary income/loss	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Earnings before taxes	1.8	0.7	2.4	5.6	8.0	13.8	22.6
Taxes	-0.4	-1.3	0.2	1.4	2.2	4.3	7.0
Net income from continuing operations	2.2	2.1	2.3	4.1	5.8	9.5	15.6
Result from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income	2.2	2.1	2.3	4.1	5.8	9.5	15.6
Minority interest	0.0	0.0	0.3	0.0	0.0	0.0	0.0
Net income (net of minority interest)	2.1	2.1	2.0	4.1	5.8	9.5	15.6
Average number of shares	28.9	29.3	29.5	30.0	30.0	30.0	30.0
EPS reported	0.07	0.07	0.07	0.14	0.19	0.32	0.52

Profit and loss (common size)	2011	2012	2013	2014	2015E	2016E	2017E
Net sales	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %
Increase/decrease in finished goods and work-in-process	0.6 %	-0.3 %	1.3 %	0.8 %	0.0 %	0.0 %	0.0 %
Total sales	100.6 %	99.7 %	101.3 %	100.8 %	100.0 %	100.0 %	100.0 %
Other operating income	7.1 %	3.7 %	2.5 %	2.1 %	1.6 %	1.5 %	1.4 %
Material expenses	57.8 %	57.6 %	55.0 %	58.3 %	57.5 %	56.5 %	56.0 %
Personnel expenses	21.5 %	21.7 %	23.4 %	21.8 %	22.0 %	21.5 %	21.3 %
Other operating expenses	14.8 %	14.8 %	15.7 %	13.0 %	13.0 %	12.8 %	12.5 %
Total operating expenses	87.0 %	90.4 %	91.7 %	91.1 %	90.9 %	89.3 %	88.4 %
EBITDA	13.6 %	9.3 %	9.6 %	9.7 %	9.1 %	10.7 %	11.6 %
Depreciation	4.8 %	4.3 %	4.4 %	4.3 %	3.6 %	4.2 %	3.2 %
EBITA	8.7 %	5.1 %	5.2 %	5.5 %	5.5 %	6.5 %	8.4 %
Amortisation of goodwill	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Amortisation of intangible assets	1.5 %	1.3 %	1.4 %	0.9 %	0.8 %	0.3 %	0.1 %
Impairment charges	1.3 %	0.3 %	0.1 %	0.0 %	0.0 %	0.0 %	0.0 %
EBIT	6.0 %	3.4 %	3.7 %	4.5 %	4.7 %	6.2 %	8.3 %
Interest income	0.1 %	0.8 %	0.2 %	0.1 %	0.0 %	0.0 %	0.0 %
Interest expenses	4.9 %	3.8 %	2.5 %	2.1 %	1.5 %	1.1 %	0.7 %
Other financial result	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Financial result	-4.8 %	-3.0 %	-2.4 %	-2.0 %	-1.5 %	-1.1 %	-0.7 %
Recurring pretax income from continuing operations	1.2 %	0.4 %	1.4 %	2.6 %	3.2 %	5.1 %	7.7 %
Extraordinary income/loss	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Earnings before taxes	1.2 %	0.4 %	1.4 %	2.6 %	3.2 %	5.1 %	7.7 %
Tax rate	-20.4 %	-177.6 %	6.5 %	25.8 %	28.0 %	31.0 %	31.0 %
Net income from continuing operations	1.4 %	1.2 %	1.3 %	1.9 %	2.3 %	3.5 %	5.3 %
Income from discontinued operations (net of tax)	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Net income	1.4 %	1.2 %	1.3 %	1.9 %	2.3 %	3.5 %	5.3 %
Minority interest	0.0 %	0.0 %	0.2 %	0.0 %	0.0 %	0.0 %	0.0 %
Net income (net of minority interest)	1.4 %	1.2 %	1.1 %	1.9 %	2.3 %	3.5 %	5.3 %

Source: Company data, Hauck & Aufhäuser

Balance sheet (EUR m)	2011	2012	2013	2014	2015E	2016E	2017E
Intangible assets	9.6	7.7	6.2	4.6	2.6	1.9	1.7
Property, plant and equipment	52.9	63.1	61.8	48.4	51.4	46.1	41.6
Financial assets	11.1	14.3	23.2	16.1	16.1	16.1	16.1
FIXED ASSETS	73.5	85.1	91.1	69.1	70.1	64.1	59.3
Inventories	25.6	23.7	28.4	31.8	36.1	39.1	42.8
Accounts receivable	21.8	22.7	23.1	27.0	29.2	31.8	33.9
Other current assets	16.1	10.4	8.5	6.1	6.1	6.1	6.1
Liquid assets	5.1	10.5	3.6	3.5	8.1	4.8	24.7
Deferred taxes	0.2	1.0	0.6	0.9	0.9	0.9	0.9
Deferred charges and prepaid expenses	0.0	0.0	0.0	0.0	0.0	0.0	0.0
CURRENT ASSETS	68.7	68.2	64.3	69.2	80.4	82.7	108.4
TOTAL ASSETS	142.2	153.3	155.5	138.3	150.5	146.8	167.7
SHAREHOLDERS EQUITY	34.0	34.4	35.7	41.8	47.7	57.2	72.8
MINORITY INTEREST	1.5	1.3	0.9	0.0	0.0	0.0	0.0
Long-term debt	59.1	76.0	74.9	59.2	61.2	45.1	47.1
Provisions for pensions and similar obligations	3.2	0.0	0.0	0.0	0.0	0.0	0.0
Other provisions	6.2	7.0	9.1	5.8	5.8	5.8	5.8
Non-current liabilities	68.5	83.0	84.0	64.9	66.9	50.8	52.8
short-term liabilities to banks	20.2	16.2	13.6	10.7	10.7	10.7	10.7
Accounts payable	11.1	10.3	14.2	11.3	15.6	18.5	21.8
Advance payments received on orders	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other liabilities (incl. from lease and rental contracts)	3.7	6.5	5.9	8.2	8.2	8.2	8.2
Deferred taxes	3.3	1.6	1.1	1.3	1.3	1.3	1.3
Deferred income	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Current liabilities	38.3	34.6	34.9	31.5	35.9	38.7	42.0
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	142.2	153.3	155.5	138.3	150.5	146.8	167.7

Balance sheet (common size)	2011	2012	2013	2014	2015E	2016E	2017E
Intangible assets	6.7 %	5.0 %	4.0 %	3.3 %	1.7 %	1.3 %	1.0 %
Property, plant and equipment	37.2 %	41.2 %	39.7 %	35.0 %	34.2 %	31.4 %	24.8 %
Financial assets	7.8 %	9.3 %	14.9 %	11.6 %	10.7 %	11.0 %	9.6 %
FIXED ASSETS	51.7 %	55.5 %	58.6 %	50.0 %	46.6 %	43.7 %	35.4 %
Inventories	18.0 %	15.5 %	18.3 %	23.0 %	24.0 %	26.7 %	25.5 %
Accounts receivable	15.3 %	14.8 %	14.9 %	19.5 %	19.4 %	21.7 %	20.2 %
Other current assets	11.3 %	6.8 %	5.5 %	4.4 %	4.0 %	4.2 %	3.6 %
Liquid assets	3.6 %	6.8 %	2.3 %	2.5 %	5.4 %	3.3 %	14.7 %
Deferred taxes	0.2 %	0.6 %	0.4 %	0.6 %	0.6 %	0.6 %	0.5 %
Deferred charges and prepaid expenses	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
CURRENT ASSETS	48.3 %	44.5 %	41.4 %	50.0 %	53.4 %	56.3 %	64.6 %
TOTAL ASSETS	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %
SHAREHOLDERS EQUITY	23.9 %	22.5 %	23.0 %	30.3 %	31.7 %	39.0 %	43.4 %
MINORITY INTEREST	1.0 %	0.8 %	0.6 %	0.0 %	0.0 %	0.0 %	0.0 %
Long-term debt	41.6 %	49.6 %	48.2 %	42.8 %	40.7 %	30.7 %	28.1 %
Provisions for pensions and similar obligations	2.3 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Other provisions	4.4 %	4.6 %	5.8 %	4.2 %	3.8 %	3.9 %	3.4 %
Non-current liabilities	48.2 %	54.1 %	54.0 %	47.0 %	44.5 %	34.6 %	31.5 %
short-term liabilities to banks	14.2 %	10.6 %	8.8 %	7.7 %	7.1 %	7.3 %	6.4 %
Accounts payable	7.8 %	6.7 %	9.1 %	8.2 %	10.4 %	12.6 %	13.0 %
Advance payments received on orders	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Other liabilities (incl. from lease and rental contracts)	2.6 %	4.3 %	3.8 %	5.9 %	5.4 %	5.6 %	4.9 %
Deferred taxes	2.3 %	1.0 %	0.7 %	1.0 %	0.9 %	0.9 %	0.8 %
Deferred income	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Current liabilities	26.9 %	22.6 %	22.4 %	22.8 %	23.8 %	26.4 %	25.1 %
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %

Source: Company data, Hauck & Aufhäuser

Cash flow statement (EUR m)	2011	2012	2013	2014	2015E	2016E	2017E
Net profit/loss	2.2	2.1	2.3	4.1	5.8	9.5	15.6
Depreciation of fixed assets (incl. leases)	7.5	7.4	7.8	9.3	9.0	11.3	9.3
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	2.3	2.3	2.5	2.0	2.0	0.7	0.2
Others	-1.0	-1.0	0.3	-1.7	0.0	0.0	0.0
Cash flow from operations before changes in w/c	10.9	10.8	12.9	13.7	16.8	21.5	25.1
Increase/decrease in inventory	-11.4	-0.7	-2.9	-3.4	-4.3	-3.0	-3.6
Increase/decrease in accounts receivable	0.0	0.0	0.0	-3.9	-2.2	-2.6	-2.1
Increase/decrease in accounts payable	-6.7	-2.5	-1.8	0.4	4.3	2.9	3.3
Increase/decrease in other working capital positions	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Increase/decrease in working capital	-18.0	-3.3	-4.6	-6.9	-2.2	-2.8	-2.4
Cash flow from operating activities	-7.1	7.6	8.2	6.8	14.6	18.8	22.7
CAPEX	11.0	17.2	7.5	5.6	12.0	6.0	4.8
Payments for acquisitions	0.0	0.0	0.0	-0.1	0.0	0.0	0.0
Financial investments	0.0	0.0	4.3	0.1	0.0	0.0	0.0
Income from asset disposals	3.7	1.4	0.5	5.2	0.0	0.0	0.0
Cash flow from investing activities	-7.3	-15.9	-11.3	-0.4	-12.0	-6.0	-4.8
Cash flow before financing	-14.5	-8.4	-3.0	6.4	2.6	12.8	17.9
Increase/decrease in debt position	13.7	14.2	-3.7	-6.6	2.0	-16.1	2.0
Purchase of own shares	0.3	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Dividends paid	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Others	-0.9	-0.1	0.0	0.0	0.0	0.0	0.0
Effects of exchange rate changes on cash	0.0	-0.4	-0.1	0.1	0.0	0.0	0.0
Cash flow from financing activities	12.5	14.1	-3.7	-6.6	2.0	-16.1	2.0
Increase/decrease in liquid assets	-2.0	5.4	-6.8	-0.1	4.6	-3.3	19.9
Liquid assets at end of period	5.1	10.5	3.6	3.5	8.1	4.8	24.7

Source: Company data, Hauck & Aufhäuser

Regional split (EUR m)	2011	2012	2013	2014	2015E	2016E	2017E
Domestic	78.3	88.0	96.2	0.0	0.0	0.0	0.0
yoy change	7.4 %	12.3 %	9.3 %	n/a	n/a	n/a	n/a
Rest of Europe	15.5	9.4	11.4	0.0	0.0	0.0	0.0
yoy change	185.6 %	-39.4 %	20.6 %	n/a	n/a	n/a	n/a
NAFTA	55.7	74.1	66.1	0.0	0.0	0.0	0.0
yoy change	58.1 %	33.1 %	-10.8 %	n/a	n/a	n/a	n/a
Asia Pacific	0.1	0.9	0.2	0.0	0.0	0.0	0.0
yoy change	-45.8 %	796.2 %	-76.0 %	n/a	n/a	n/a	n/a
Rest of world	4.6	2.4	5.9	0.0	0.0	0.0	0.0
yoy change	61.4 %	-48.0 %	143.2 %	n/a	n/a	n/a	n/a
TTL	154.3	174.8	179.8	0.0	0.0	0.0	0.0
yoy change	32.2 %	13.3 %	2.8 %	n/a	n/a	n/a	n/a

Source: Company data, Hauck & Aufhäuser

Key ratios (EUR m)	2011	2012	2013	2014	2015E	2016E	2017E
P&L growth analysis							
Sales growth	32.2 %	13.3 %	2.8 %	21.5 %	13.6 %	8.8 %	9.3 %
EBITDA growth	31.6 %	-22.2 %	6.1 %	22.7 %	6.6 %	27.6 %	18.2 %
EBIT growth	63.4 %	-34.4 %	11.8 %	47.3 %	17.1 %	45.1 %	46.0 %
EPS growth	138.2 %	-1.8 %	-2.1 %	96.6 %	39.6 %	65.7 %	63.2 %
Efficiency							
Total operating costs / sales	87.0 %	90.4 %	91.7 %	91.1 %	90.9 %	89.3 %	88.4 %
Sales per employee	208.2	177.5	173.9	203.8	222.0	236.0	257.9
EBITDA per employee	28.3	16.5	16.7	19.8	20.2	25.2	29.8
Balance sheet analysis							
Avg. working capital / sales	20.8 %	20.7 %	20.4 %	19.4 %	19.6 %	18.9 %	18.2 %
Inventory turnover (sales/inventory)	6.0	7.4	6.3	6.9	6.9	6.9	6.9
Trade debtors in days of sales	51.6	47.4	46.9	45.1	43.0	43.0	42.0
A/P turnover [(A/P*365)/sales]	26.3	21.5	28.8	18.9	23.0	25.0	27.0
Cash conversion cycle (days)	110.8	96.1	99.4	103.8	95.3	92.4	88.2
Cash flow analysis							
Free cash flow	-18.2	-9.7	0.7	1.2	2.6	12.8	17.9
Free cash flow/sales	-11.8 %	-5.5 %	0.4 %	0.5 %	1.0 %	4.7 %	6.1 %
FCF / net profit	-862.2 %	-463.6 %	35.3 %	28.7 %	44.6 %	133.8 %	114.8 %
Capex / depre	113.1 %	176.9 %	114.6 %	50.7 %	109.1 %	50.0 %	50.0 %
Capex / maintenance capex	170.5 %	272.7 %	113.0 %	58.8 %	121.2 %	55.6 %	55.6 %
Capex / sales	7.2 %	9.9 %	6.6 %	2.6 %	4.8 %	2.2 %	1.6 %
Security							
Net debt	74.3	81.8	84.9	66.4	63.8	51.0	33.1
Net Debt/EBITDA	3.5	5.0	4.9	3.1	2.8	1.8	1.0
Net debt / equity	2.2	2.4	2.4	1.6	1.3	0.9	0.5
Interest cover	1.2	0.9	1.5	2.2	3.2	5.6	12.3
Dividend payout ratio	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Asset utilisation							
Capital employed turnover	1.2	1.3	1.3	1.9	2.0	2.3	2.2
Operating assets turnover	1.7	1.8	1.8	2.3	2.5	2.7	3.1
Plant turnover	2.9	2.8	2.9	4.5	4.8	5.9	7.1
Inventory turnover (sales/inventory)	6.0	7.4	6.3	6.9	6.9	6.9	6.9
Returns							
ROCE	7.9 %	4.6 %	5.0 %	7.9 %	9.6 %	13.8 %	19.3 %
ROE	6.2 %	6.1 %	5.5 %	9.9 %	12.1 %	16.7 %	21.4 %
Other							
Interest paid / avg. debt	11.1 %	7.8 %	5.1 %	5.8 %	5.1 %	4.7 %	3.5 %
No. employees (average)	741	985	1034	1072	1118	1144	1144
Number of shares	28.9	29.3	29.5	30.0	30.0	30.0	30.0
DPS	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EPS reported	0.07	0.07	0.07	0.14	0.19	0.32	0.52
Valuation ratios							
P/BV	3.6	3.6	3.5	3.1	2.7	2.2	1.8
EV/sales	1.3	1.2	1.2	0.9	0.8	0.7	0.5
EV/EBITDA	9.6	12.8	12.2	9.2	8.5	6.2	4.7
EV/EBITA	15.0	23.5	22.4	16.4	14.1	10.2	6.5
EV/EBIT	21.9	34.6	31.4	19.7	16.6	10.7	6.6
EV/FCF	-11.1	-21.5	303.1	164.7	74.7	14.0	9.0
Adjusted FCF yield	7.7 %	5.6 %	5.2 %	5.7 %	5.9 %	8.4 %	12.7 %
Dividend yield	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %

Source: Company data, Hauck & Aufhäuser

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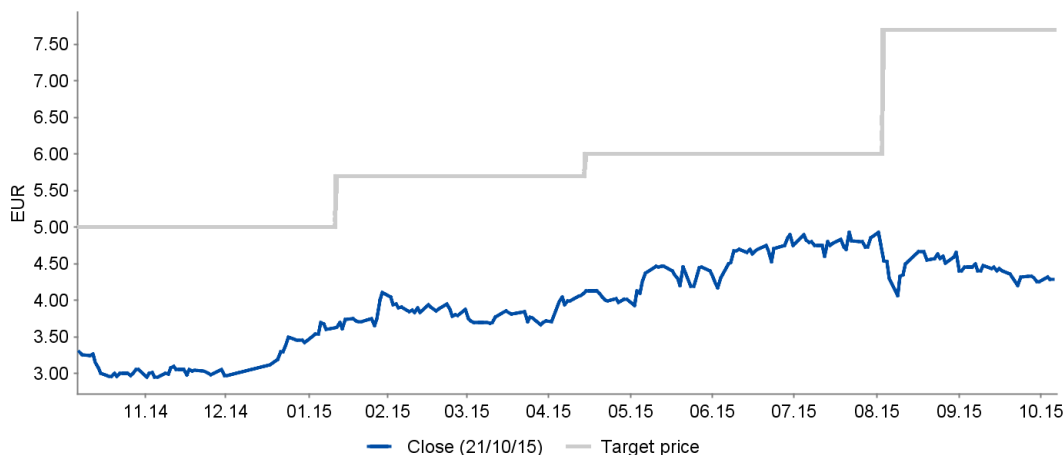
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Company	Disclosure
MS Industrie AG	5

Historical target price and rating changes for MS Industrie AG in the last 12 months

Price and Rating History
MS Industrie AG as of 22/10/15

Initiation coverage
12-March-13



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Contacts: Hauck&Aufhäuser Privatbankiers KGaA

Hauck & Aufhäuser Research

Hauck & Aufhäuser
Privatbankiers KGaA
Mittelweg 16/17

20148 Hamburg
Germany

Tel.: +49 (0) 40 414 3885 - 70
Fax: +49 (0) 40 414 3885 - 71
Email: info@ha-research.de
www.ha-research.de

Sascha Berresch, CFA
Head of Research
Tel.: +49 (0)40 414 3885 - 85
E-Mail: sascha.berresch@ha-research.de

Leonhard Bayer
Analyst
Tel.: +49 (0)40 414 3885 - 79
E-Mail: leonhard.bayer@ha-research.de

Henning Breiter
Analyst
Tel.: +49 (0)40 414 3885 - 73
E-Mail: henning.breiter@ha-research.de

Lars Dannenberg
Analyst
Tel.: +49 (0)40 414 3885 - 92
E-Mail: lars.dannenberg@ha-research.de

Nils-Peter Gehrman
Analyst
Tel.: +49 (0)40 414 3885 - 86
E-Mail: nils-peter.gehrman@ha-research.de

Christian Glowa
Analyst
Tel.: +49 (0)40 414 3885 - 95
E-Mail: christian.glowa@ha-research.de

Aliaksandr Halitsa
Analyst
Tel.: +49 (0)40 414 3885 - 83
E-Mail: aliaksandr.halitsa@ha-research.de

Christian Schwenkenbecher
Analyst
Tel.: +49 (0)40 414 3885 - 76
E-Mail: christian.schwenkenbecher@ha-research.de

Torben Teichler
Analyst
Tel.: +49 (0)40 414 3885 - 74
E-Mail: torben.teichler@ha-research.de

Tim Wunderlich, CFA
Analyst
Tel.: +49 (0)40 414 3885 - 81
E-Mail: tim.wunderlich@ha-research.de

Hauck & Aufhäuser Sales

Christian Alisch
Sales
Tel.: +49 (0)40 414 3885 - 99
E-Mail: christian.alisch@ha-research.de

Vincent Bischoff
Sales
Tel.: +49 (0)40 414 3885 - 88
E-Mail: vincent.bischoff@ha-research.de

Alexander Lachmann
Sales
Tel.: +49 (0)40 414 3885 - 96
E-Mail: alexander.lachmann@ha-research.de

Hugues Madelin
Sales
Tel.: +33 1 78 41 40 62
E-Mail: hugues.madelin@ha-research.de

Marco Schumann
Sales
Tel.: +49 (0) 69 2161-1250
E-Mail: marco.schumann@hauck-aufhaeuser.de

Markus Weiss
Sales
Tel.: +49 (0)40 414 3885 - 89
E-Mail: markus.weiss@ha-research.de

Toby Woods
Sales
Tel.: +44 207 408 1100
E-Mail: toby.woods@ha-research.de

Hauck & Aufhäuser Sales Trading

Hauck & Aufhäuser
Privatbankiers KGaA
Mittelweg 16/17

20148 Hamburg
Germany

Tel.: +49 (0) 40 414 3885 - 75
Fax: +49 (0) 40 414 3885 - 71
Email: info@hauck-aufhaeuser.de
www.hauck-aufhaeuser.de

Mirko Brueggemann
Trading
Tel.: +49 (0)40 414 3885 75
E-Mail: mirko.brueggemann@hauck-aufhaeuser.de

Christian von Schuler
Trading
Tel.: +49 (0)40 414 3885 77
E-Mail: christian.schuler@hauck-aufhaeuser.de

Fin Schaffer
Trading
Tel.: +49 (0)40 414 3885 98
E-Mail: fin.schaffer@hauck-aufhaeuser.de

Nadia Elias
Middle-Office
Tel.: +49 40 414 388 597
nadia.elias@hauck-aufhaeuser.de

Carolin Weber
Middle-Office
Tel.: +49 (0)40 414 3885 87
E-Mail: carolin.weber@hauck-aufhaeuser.de